## value one

### Value One

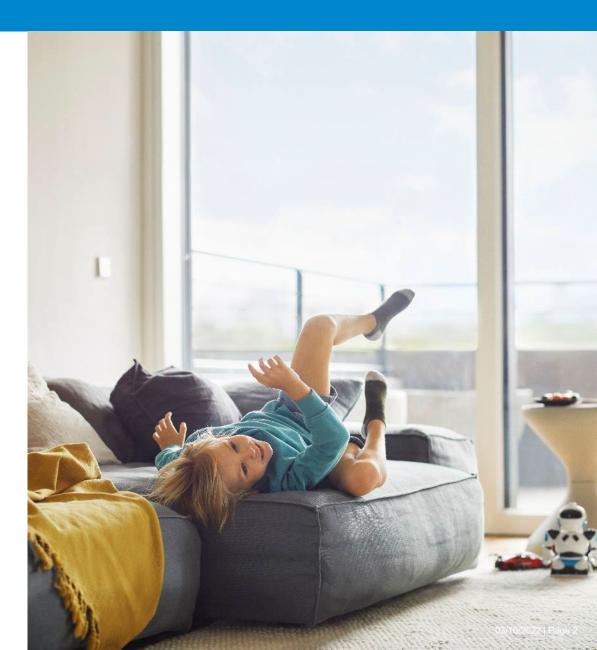
Developing spaces, delivering smiles.

name of presenter 25<sup>th</sup> of February, 2019



# We create enjoyable spaces.

We at Value One develop and operate real estate and urban districts that offer more: more perspectives, more quality of life, more delight. We see the big picture, our business is international and we can draw on over 20 years' experience. Our three divisions – Development, Operations and Digital Solutions – aspire to set standards and inspire our customers.





#### **Business divisions of Value One**



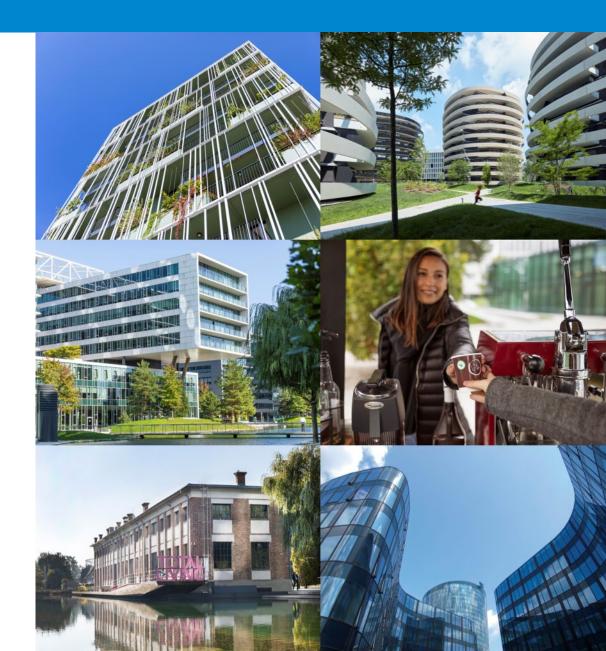
We develop exceptional urban districts and building projects that inspire joy.

Not only do we develop high-end building projects from the ground up but then we also manage them expertly from – MILESTONE over Hotels to Property & Facility Management We create digital value-added models for investors, owners & residents

# development O

# Facts, that merit some space.

- We develop complex urban districts, residential, hotel and office buildings and commercial premises.
- We have either completed or are currently developing gross floor space of over
  600,000 m<sup>2</sup>.
- We not only create buildings but also products: the best example is
- MILESTONE, a premium concept for student living that has been successful throughout Europe.
- Our projects are being developed and realized with an overall level of investment of over two billion euro.
- We undertake projects throughout Europe and provide everything from a single source as a full-service developer, we cover the entire process ranging from the initial idea to the purchasing of the land, the planning and development through to sales.





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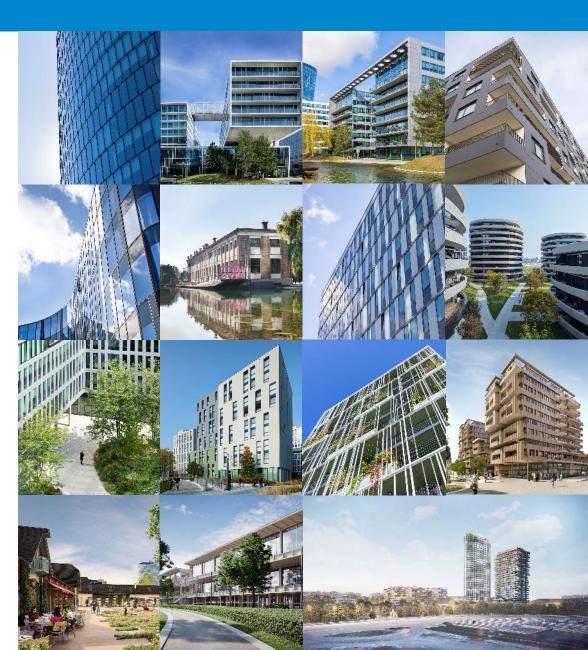
#### Viertel Zwei.

The Viertel Zwei district in the heart of Vienna, near the Green Prater and directly on the U2 metro line, is one of the most diverse and fascinating urban development projects in Vienna.

Office buildings, commercial premises, hotels and apartments

Overall gross floor area of  $320,000 \text{ m}^2$  after realization. Today, over 7,000 people are already living and working in Viertel Zwei ; they make use of green spaces covering  $13,000 \text{ m}^2$  and a lake covering  $5,000 \text{ m}^2$ .

The prime residential project Korso and the high-rise buildings Grünblick and Weitblick represent the start of the next chapter in the Viertel Zwei success story, so that by 2025 more than 15,000 people will be living and working here.







#### Your contact person:

Development in Austria: Walter Hammertinger <u>development@value-one.com</u>

Development abroad: Karl Bier & Sebastian Gruber <u>developmentinternational@value-one.com</u>

# operations O



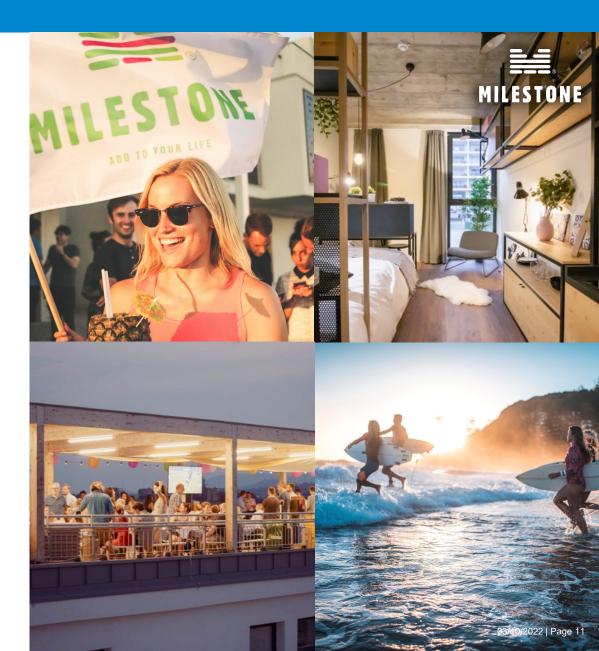
#### **Operations: Making more of real property.**

Not only developing high-end properties from the ground up but also with a successful track record of managing them: every day, we demonstrate anew how this aspiration is realized to perfection with MILESTONE, Hotel Operations, Property and Facility Management.

#### MILESTONE: Providing students with a better quality of life.

What does it take to make a success of studying at university? A place to call home, where you feel at ease and can work properly. That's the reason why we successfully operate student apartments in the premium segment under the MILESTONE brand all over Europe. Today, we are already the market leader in Austria with MILESTONE and are at home all over Europe. With success: by 2022, 10,000 students throughout Europe will be living in MILESTONE apartments.

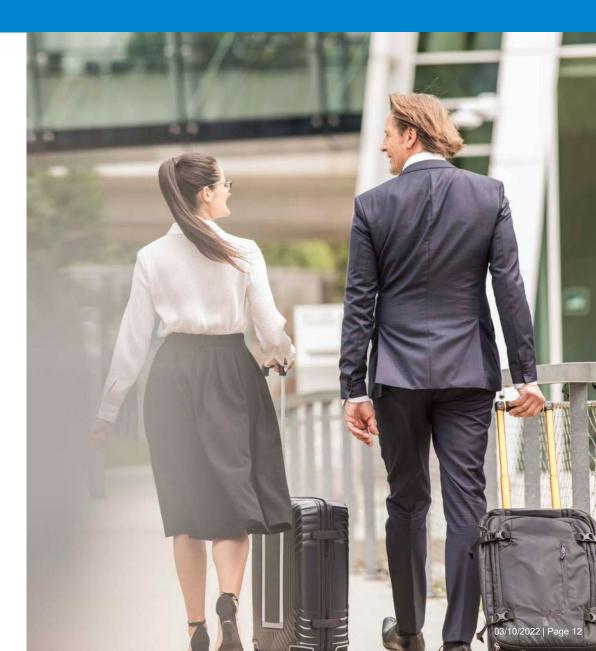
Your contact person: Markus Felinger welcome@milestone.net



# Hotel Operations: Where performance has left its mark.

As a white-label operator, we develop and manage aspirational city hotels throughout Europe for various renowned hotel brands. We ensure that our all-encompassing expertise is integrated into the entire value-added chain, starting with an appraisal of the location followed by an innovative and creative conceptual design through to the planning, construction, and operation of hotels.

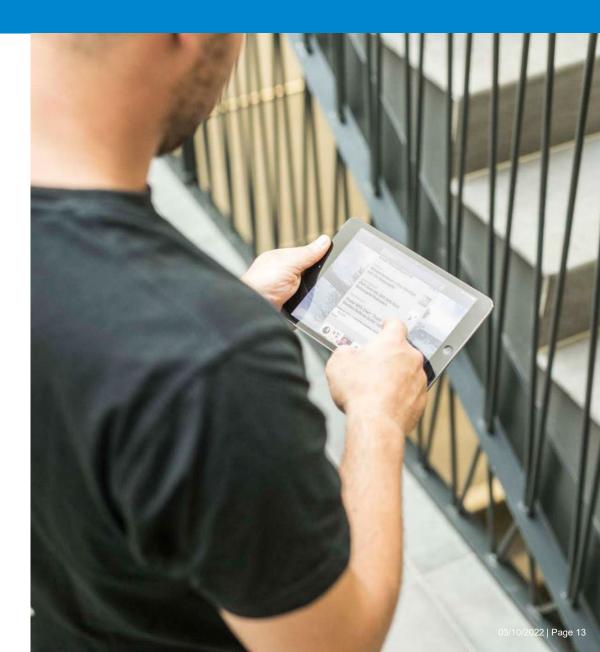
Your contact person: Theodor Kubak hospitality@value-one.com



#### Property and Facility Management: Providing a full range of services.

We consider ourselves to be professional full-service providers for preserving the value of your property in real terms. It goes without saying that we offer comprehensive services and 24-hour customer support and that a high level of customer satisfaction is our top priority. What is more, our customers benefit from professional asset management.

Your contact person: Erich Fuchs immobilien@value-one.com



# digital solutions ()



#### Digital Solutions: Value One Digital develops value-added models for investors, owners and users of real estate

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Re:mory: The digital solution for greener living

Re:volution: Digital facility management for carefree living

Madaster Austria: Smart Digital Building

Value One Digital develops valueadded models for investors, owners and users of real estate The focus is always on the property and the people: from construction and operation to daily use. value one digital develops sustainable solutions for efficient energy control, reduction of CO2 emissions and value-added services for working and living comfort.

Your contact person:

Ewald Kiss <u>e.kiss@value-one.com</u>

#### Good instinct is based on facts.





#### Management board of Value One Holding.

Michael Griesmayr Founder & Chairman





Andreas Köttl Chief Executive Officer

Sabine Müller Chief Innovation & Marketing Officer

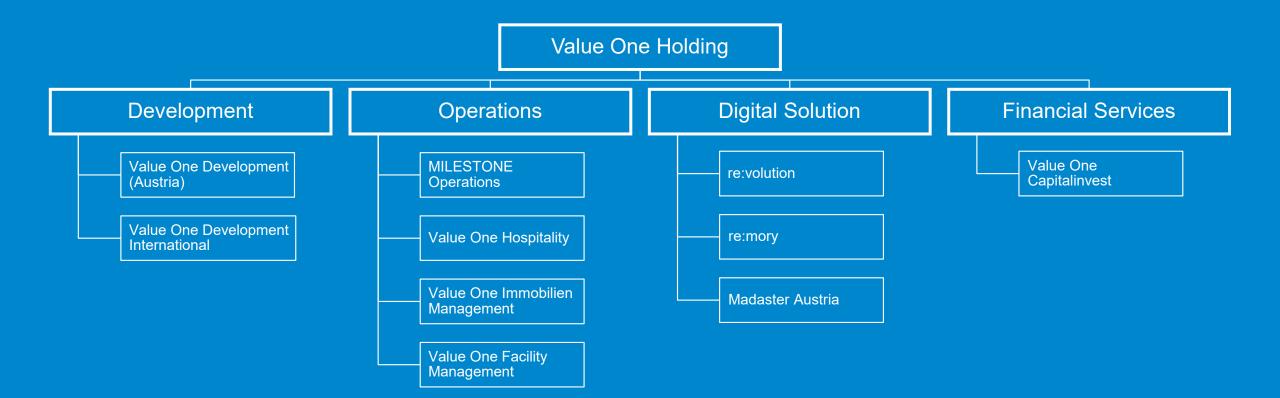




Alexandra Mandl Chief Financial Officer



#### **Unser Organigramm**



Everything we do should create amazement and admiration, a wow moment. We may not manage to do so all the time. But we would like to say it happens very, very often.

WOW





Developing spaces, delivering smiles. Happy to be there for you!